

Minutes of Opening of Financial Proposals for "Third Party Verification of Result Based Financing result under Meghalaya Health Systems Strengthening Project (MHSSP)" under MHSSP

Procurement Reference Number: DHS/P-9/MHSSP/CS-6/2021-22

Opening Date: 24th June at 2:00 PM via Zoom Meeting ID: 980 3162 7320

Attendance from SPMU

1. Kmenbhalang Khongwir, Team Leader, MHSSP
2. Byron D Phira, Project Consultant (HRH & Finance), MHSSP.
3. Joe Oliver Mae Ryan Lyngdoh, Project Manager (IT and Data Analytics), MHSSP.
4. Mamta Rai, Manager – Procurement, MHSSP

Attendance from Consultancy Firms:

1. Swapnil Basakhatre, Consultant, Sutra Consulting Pvt. Ltd.
2. Sudhanshu Malhotra, Vice President, Sambodhi Research.
3. Sunita Dash, Associate Director, Sutra Consulting Pvt. Ltd.
4. Jay Shankar Dixit, Manager, IPE Global.
5. Vinayak Sarolia, Technical Lead-PH, IQVIA, New Delhi.
6. Pratima Singh, Consultant, Oxford Policy Management, New Delhi.
7. Gaurav Agarwal, Head – BD, IQVIA, New Delhi
8. Soumya Paul, Sr. Research Associate, EHI International Pvt Ltd.
9. Deepika, Research Associate, EHI International Pvt Ltd.

NO REPRESENTATIVE PARTICIPATED FROM SOCIAL NETWORK INDIA

The Financial Proposals of the **seven** technically qualified firms for **Third Party Verification of Result Based Financing result under Meghalaya Health Systems Strengthening Project (MHSSP)"RFP #: CS-6** were opened in the presence of the above mentioned SPMU members.

1. The names of the Consultants which were short-listed for their financial proposals to be opened are as follows:

Sl. No	Name of Firm/ Joint Venture/Consultant + Sub-consultant
1	IPE Global Limited, IPE Global House, B-84, Defence Colony, New Delhi- 110024, India
2	Oxford Policy Management, Level 3, Clarendon House, 52 Cornmarket Street, Oxford OX1 3HJ, UK (Lead) with Grassroot Shillong, WAHINGDOH, opposite MIMHANS Block-3, Shillong, Meghalaya 793001, India as a Sub-Consultant
3	SOCIAL NETWORK INDIA, A-12/2, First Floor, Saket New Delhi-110017, India
4	IQVIA Consulting and Information Services India Private Limited, Unit 1031, 10th Floor Hindustan Times Building, KG Marg, Connaught Place, New Delhi- 110001, India.
5	EHI International Pvt. Ltd, Plot No 7, First Floor, Nathupur Road, DLF City III, Gurgaon, Haryana – 122001, India
6	Sambodhi Research and Communications Private Limited, C – 126, Sector 2, Noida, Uttar Pradesh – 201301, India (LEAD) with Grant Thornton Bharat LLP; 21st Floor, DLF Square, Jacaranda Marg, DLF Phase II, Gurugram - 122 002, Haryana, India as Sub-Consultant.
7	Sutra Consulting Private Limited, N2/139; IRC Village, Nayapalli, Bhubeneswar, Odisha – 751015, India (Lead) with Medica Synergie Private Limited, 127 Mukundapur, EM Bypass, Kolkata – 700099, West Bengal, India as a Sub-Consultant.

2. The Financial Proposals of all Seven Firms were in sealed envelopes during the opening and were carefully opened in the presence of the members present. All the proposals were submitted as per the format provided in the RFP.
3. The Procurement representative announced the amount quoted for the assignment excluding the taxes as well as the amount quoted approximately for Indirect Taxes by each firm.
4. The Financial Proposals of the Firms were opened in the order of Technical Rank which are as follows:

Sl. No	Firm Name	Remuneration	Reimbursable	Amount Quoted (INR) (Excl of Taxes)	Estimate of all Indirect Local Taxes (INR)	Approx Total amount (INR)
1	IPE Global Limited, IPE Global Limited.	3,35,53,000.00	93,74,037.00	4,29,27,037.00.00 (Rupees Four Crore Twenty-Nine Lakh Twenty-Seven Thousand and Thirty-Seven only)	77,26,867.00 (Rupees Seventy-Seven Lakh Twenty-Six Thousand Eight Hundred and Sixty-Seven only)	5,06,53,904.00 (Rupees Five Crore Six Lakh Fifty-Three Thousand Nine Hundred and Four only)
2	IQVIA Consulting and Information Services India Private Limited.	6,16,10,000.00	83,90,000.00	7,00,00,000.00 (Rupees Seven Crore Only)	1,26,00,000.00 (Rupees One Crore Twenty-Six Lakh Only)	8,26,00,000.00 (Rupees Eight Crore Twenty-Six Lakh Only)
3	Sutra Consulting Private Limited, (Lead) with Medica Synergie Private Limited as a Sub-Consultant	2,84,24,500.00	1,71,15,500.00	4,55,40,000.00 (Rupees Four Crore Fifty-Five Lakh Forty Thousand Only)	81,97,200.00 (Rupees Eighty-One Lakh Ninety-Seven Thousand Two Hundred Only)	5,37,37,200.00 (Rupees Five Crore Thirty-Seven Lakh Thirty-Seven Thousand Two Hundred Only)
4	Sambodhi Research and Communications Private Limited (LEAD) with Grant Thornton Bharat LLP; as Sub-Consultant	8,89,74,364.00	2,28,71,487.00	11,18,45,851.00 (Rupees Eleven Crore Eighteen Lakh Forty-Five Thousand Eight Hundred and Fifty-One Only)	2,01,32,253.00 (Rupees Two Crore One Lakh Thirty-Two Thousand Two Hundred and Fifty-Three Only)	13,19,78,104.00 (Rupees Thirteen Crore Nineteen Lakh Seventy-Eight Thousand One Hundred and Four Only)
5	EHI International Pvt. Ltd.	4,50,71,200.00	1,36,28,000.00	5,86,99,200.00 (Rupees Five Crore Eighty-Six Lakh Ninety-Nine Thousand Two Hundred Only)	1,05,65,856.00 (Rupees One Crore Five Lakh Sixty-Five Thousand Eight Hundred and Fifty-Six Only)	6,92,65,056.00 (Rupees Six Crore Ninety-Two Lakh Sixty-Five Thousand and Fifty-Six Only)
6	Oxford Policy Management, (Lead) with Grassroots as a Sub-Consultant	8,37,60,209.00	87,10,000.00	9,24,70,209.00 (Rupees Nine Crore Twenty-Four Lakh Seventy Thousand Two Hundred and Nine Only)	1,66,44,638.00 (Rupees One Crore Sixty-Six Lakh Forty-Four Thousand Six Hundred and Thirty-Eight Only)	10,91,14,847.00 (Rupees Ten Crore Ninety-One Lakh Fourteen Thousand Eight Hundred and Forty-Seven Only)

Sl. No	Firm Name	Remuneration	Reimbursable	Amount Quoted (INR) (Excl of Taxes)	Estimate of all Indirect Local Taxes (INR)	Approx Total amount (INR)
7	SOCIAL NETWORK INDIA	11,30,50,000.00	20,20,000.00	11,50,70,000.00 (Rupees Eleven Crore Fifty Lakh Seventy Thousand Only)	2,07,12,600.00 (Rupees Two Crore Seven Lakh Twelve Thousand Six Hundred Only)	13,57,82,600.00 (Rupees Thirteen Crore Fifty-Seven Lakh Eighty-Two Thousand Six Hundred Only)

5. All the seven firms have stated that the estimated amount of local indirect taxes will be confirmed or adjusted, if needed, during negotiations.

Signature of Members of Opening Committee:

1.	Kmenbhalang Khongwir:	
2.	Byron D Phira:	
3.	Joe Oliver Mae Ryan Lyngdoh:	
4.	Mamta Rai:	

Approved by:



**Ramkumar S, IAS
Project Director, MHSSP
Department of Health & Family Welfare, Government of Meghalaya**